

## Al Product Recommendations POS Premium Feature

January 2024

The **AI Product Recommendation** feature uses sales data from nearby stores in your region to recommend popular and profitable products that merchants should add to their stock.

Every Sunday, the system compiles data to generate product recommendations on the top 100 regional selling items. These recommendations will be tailored for your store based on the categories in your pricebook.

Recommendations are categorized, and prioritized by sales performance. Suggested price ranges (minimum, average, maximum) are supplied, based on the regional sales data.

In order to access this feature, you will need to log into the Merchant Portal on your device (phone, tablet or computer).

Once in the merchant portal, if you have more than one store location, select the store you would like to view the recommendations.

10 A 10		Select	Store		
1000	A	Select Store		•	
		Cancel	ок		

Once the main tile screen opens, select Store Statistics.



Once the Store Statistics screen opens, tap the **green Product Recommendations** button on the top of the right hand side.

≡ Store	Statistics	ST	EVE DEMO STO	DRE 9419	STEVE DEMO STOR 8: NRS TRAVEL DEMO	E D	Back to Home
Multi Store Date Range	Today ~						Product Recommendations
	(	Reportin	g is up to date with	less than 5 minute	es delay.		
Data	Store Report	Shift Report	Fuel Sales	E-commerce	Kiosk Loy	alty	Print

A new window will open displaying your store's product recommendations.

	Stock Smart. Bestsellers in Your Area	
W	/e found bestsellers in your area that aren't ir	n your store yet!
Search		P Filter By ~
Last Updated on De	scember 12th	
	Oreo Cookies 6 ct Size 2.4 Ounce UPC: 044000047009 Category Cookies This product is term at stell product in Cookies in your area	PRICE RANGE           MINIMUM         \$0.99           AVERAGE         \$1.03           MAXIMUM         \$1.69           I Copy UPC         I
Famous Amot	Famous Amos Chocolate Chip 2.00 OZ Slas 2.Ounce UPC 076677100145 Category Cooklas This product is 2nd most sold product in Cooklas in your area	PRICE RANGE           MINIMUM         \$0.78           AVERAGE         \$1.00           MAXIMUM         \$1.25           Copy UPC         \$1.00
<u>A</u>	Goya Maria Cookies 7.00 OZ Siler 7 Ounce UPC, 041331049436 Category: Cookies This product is 4th most sold product in Cookies in your area	PRICE RANGE           MINIPULM         \$1.49           AVERAGE         \$1.89           MAXIMUM         \$2.30           Image: Copy UPC         Image: Copy UPC
	Linden's Butter Crunch Cookies 1.75 Oz Sias 1.75 Ounce UPC 076809300207 Category Cookies	PRICE RANGE           MINIMUM         \$0.99           AVERAGE         \$1.00           MAXIMUM         \$1.30           Image: Copy UPC         Image: Copy UPC
	Nabisco Lorna Doone Cookies 1.5 Oz Sira: 1.5 Ounce UPC: 019320015441 Catagory: Cookies This product is 5th most seld product in Cookies in your area	PRICE RANGE           MININUM         \$0.73           AVERAGE         \$1.00           MAXIMUM         \$1.23           Image: Copy UPC         Image: Copy UPC

Each recommended product will display: **UPC, Product Name, Size** (item and pack), **Subcategory**, **Pricing Suggestions**, and **Sales Ranking**.

Product Nam	e Pricing Suggestion		
Famous	Famous Amos Chocolate Chip 2.00 OZ Star 2 Ounce Chip 2:00 OZ UPC 076677100145 Cover Product Size/Pack Category Cookies Product UPC	PRICE RANGE MINIMUM AVERAGE MAXIMUM	\$0.78 \$1.00 \$1.25
Par Charles	This product is <b>2nd most sold</b> product in Cookies in your area	Сору	UPC
Product Category	Product Ranking		

A visual indicator shows if the product already exists in the store's pricebook.

	Oreo Cookies 6 ct		PRICE RANGE		
	Size 2.4 Ounce		MINIMUM	\$0.99	
$\langle \rangle$	UPC 044000047009	Based on recent data, this or product in your pricebook has	AVERAGE	\$1.03	
	Category Cookies	strong sales potential!	MAXIMUM	\$1.69	
	. This product is let m	est sold product in Cookies in your area		UPC	

If the item is not in your pricebook and you wish to add it, this process must be done manually. You can tap the Copy UPC button. This will save the UPC to the clipboard.

MINIMUM	\$0.78
AVERAGE	\$1.00
MAXIMUM	\$1.25

You can then navigate back to the Pricebook on your POS through the merchant portal. Tap the **HOME** button on the top right hand side of the page.



then Tap the **Back to Home** button - again on the top right hand corner of the Store Statistics page.

≡ Store	<b>Statistics</b>		STEVE DEMO STORE	☐ 9419: STEVE DEMO STORE     ☐ 38648: NRS TRAVEL DEMO	Į.	Back to Home
Multi Store Date Range	Today	~				Product Recommendations

This will bring you back to the main tile screen of your POS. Now, select Pricebook.



Once Pricebook Management opens, select the green **+Add Item** button on the top right hand side.

Pricebook Management	STEVE DEM	O STORE	19: STEVE DEMO STORE 648: NRS TRAVEL DEMO		Back to Home
Search	×	Departments	Modifiers	ᆂ Upload	+ Add Item
				✓ Multi Select	🛓 Download

This will open a pop up window looking for the UPC that you selected from the item you wish to add to the pricebook.

	UPC/PLU:		Visishia Brias	-	and the	
- Andrewson -	Hem Name:		(Price will be set at checkout time) Price:	_	NET OF	\$ 0.00
\ . •	tarin Halling.		Orig Price:	1	item for	\$ 0.00
	Size:		Cost	0	item for	\$ 0.00
	PLU for	Organic:	Price includes taxes (if applicable)			
No image	eniu.	Search name / PLU ·				
no image	Denotment	Colori depertment	Price includes fees (if applicable)			
available	Department.	Sinect deparament	Fee multiplier (if applicable)	1		
Allaland	Promotions:	Not included in a promotion				
-Opioad	Store clubs:	Not included in a coffeeclub 🛛 🛩				
	Points Level:	Not included in a Points Level ~				

You can paste the clipboard information in the UPC/PLU data field.

UPC/PLU:		
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Then tap the blue GO button



If the item is in the database that comes standard on the POS, then it will populate with additional information about the item. You should check to make sure that the information is accurate. You will also have to fill in the following fields:

- Department
- Stock (if you wish to track your inventory)
- Original price (at the register)
- Cost

.

When you are done filling in the information, make sure you select **OK** at the bottom of the screen to save the new item to the Pricebook.

	UPC/PLU:	076677100145	and the second s		_		
			Variable Price: No	List Price:	1	item for	\$ 4.11
	Item Name:	Famous Amos Chocolate Chip		Orig	1	stem for	\$ 3.95
	Size:	2.00 OZ		Cost:	1	item for	\$ 2.10
	PLU for	Organic:	Price includes taxes (if	sociashiel		184	
No imago	eWIC:	Search name / PLU ·	Price includes taxes (il	applicable].		-	
No maye			Price includes fees (if	applicable):	0.	No	
available	Department:	Snacks	Fee multiplier (if	applicable):	1		
avanabio	inventory:	Stock: 0 Change					
<b>1</b> Upload	Promotions:	Not included in a promotion					
	Store clubs:	Not included in a coffeeclub					
	Points Level:	Not included in a Points Level 🐱					



The filter by button gives you the ability to sort items by the categories in your Pricebook. Below is a list of the top 20 categories on my Pricebook.



If you want to select a specific category - say chocolate, clear all the filters and then select only chocolate then click **DONE**.

FILTERS:	×
TORTILLA CHIP	•
CHOCOLATE	
	11
GUM	- 1
COOKIES	
_	*
Clear Done	

This will revise the items in the list and will be restricted to just the **Chocolate** category. Here is the updated list from the demo store.

earch  ast Updated on January 12th  Sinckers 1 Size 138 Ounce UPC: 040000514251 Category Chocolate  W This product is 2nd most sold product in Chocolate in your area  M&M's: Peanut 1 Size 174 Ounce UPC: 04000051450 Category Chocolate  W This product is 5th most sold product in Chocolate in your area  Reeses Size 147 Ounce UPC: 034000702329 Category Chocolate  W This product is 7th most sold product in Chocolate in your area  N  N  N  N  N  N  N  N  N  N  N  N  N	Filter By ~         PRICE RANGE         MINIMUM       \$1.2         AVERAGE       \$1.5         MAXIMUM       \$2.0         ID       Copy UPC         PRICE RANGE       \$1.2         MINIMUM       \$1.2         AVERAGE       \$1.5         MAXIMUM       \$2.0         ID       Copy UPC         ID       Copy UPC         ID       Copy UPC
Antipated on January 12th         Image: Sink of the single sing	PRICE RANGE MINIMUM \$1.2 AVERAGE \$1.5 MAXIMUM \$2.0 Finite Copy UPC PRICE RANGE MINIMUM \$1.2 AVERAGE \$1.5 MAXIMUM \$2.0
Snickers 1         Size 186 Ounce         UPC 040000514251         Category Chocolate         Image: Comparison of the product is 2nd most sold product in Chocolate in your area         Image: Comparison of the product is 2nd most sold product in Chocolate in your area         Image: Comparison of the product is 2nd most sold product in Chocolate in your area         Image: Comparison of the product is 5th most sold product in Chocolate in your area         Image: Comparison of the product is 5th most sold product in Chocolate in your area         Image: Comparison of the product is 5th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most sold product in Chocolate in your area         Image: Comparison of the product is 7th most so	PRICE RANGE MINIMUM \$1.2 AVERAGE \$1.5 MAXIMUM \$2.0 Fin Copy UPC PRICE RANGE MINIMUM \$1.2 AVERAGE \$1.5 MAXIMUM \$2.0
Image: Second State Sta	Сору UPC PRICE RANGE MINIMUM \$1.2 AVERAGE \$1.5 MAXIMUM \$2.0 ГО Сору UPC
M&M's: Peanut 1         Size 1.74 Ounce         UPC: 040000514510         Category Chocolate         Image: Construction of the second secon	PRICE RANGE MINIMUM \$1.2 AVERAGE \$1.5 MAXIMUM \$2.0
With a product is 5th most sold product in Chocolate in your area         Reeses         Size 1.47 Ounce         UPC 034000702329         Category Chocolate         With a product is 7th most sold product in Chocolate in your area         Twix 1         Size 1.79 Ounce         UPC 040000514206	Copy UPC
Reeses Size 1.47 Ounce UPC 034000702329 Category Chocolate This product is 7th most sold product in Chocolate in your area Twix 1 Size 1.79 Ounce UPC 040000514206	
This product is 7th most sold product in Chocolate in your area Twix 1 Size 1.79 Ounce UPC 040000514206	PRICE RANGE MINIMUM \$1.2 AVERAGE \$1.5 MAXIMUM \$2.0
Twix 1 Size 1.79 Ounce UPC 040000514206	Copy UPC
Category Chocolate	PRICE RANGE MINIMUM \$1.2 AVERAGE \$1.5 MAXIMUM \$1.8
This product is 9th most sold product in Chocolate in your area	Copy UPC
Hersheys Size 1 Count UPC 034000249862 Category Chocolate	PRICE RANGE MINIMUM \$1.2 AVERAGE \$1.5

Now, you can use this list to decide if you want to add additional items to your revenue stream.